

#### **AVANTI** MARKETS

### Commercial Playlist Overview

- Avanti markets has updated our media management tools allowing operators to fully manage both your kiosk and billboard commercial content
- Our objective was to provide operators the ability to manage all their commercial management in an easyto-use tool to create campaigns
- Previously billboard commercials could only be managed by support, but now operators are able to manage this content
- These new changes will provide operational efficiencies and help drive sales in your markets

#### Promotion Playlist Changes

- We have consolidated our campaigns commercial options
  - We have eliminated the Commercial Playlists and Commercial Management options in the Campaigns dropdown tab
  - We have consolidated all commercial content under a single option which is now named "Campaign Management"
  - Consolidating all media management into one option has streamlined the process for the operators



### **Promotion Playlist Layout Changes**

DA	SHBOARD	MARKETS	S 🗸	PRODUCTS 🗸	INVENTORY	~
Camp	oaigns   Promo En	gine				
F	Promotion Er	ngine				
P	LAYLISTS	ASSETS	LOCATIONS	PROMOTION	S SPONSOR RE	EPORT

#### • Playlists Types

- Billboards Displays Commercial on the external billboards feature in addition to the theft deterrent feature
- Commercials Displays commercials on the kiosk screen
- Promotion Hybrid billboard/Commercial that can be paired with a promotion

#### Assets

- Import and extend assets to billboards or kiosk commercials
- Resize images

#### • Locations

 Edit/Override playlists extended to specific market locations

#### • Promotions

• Shortcut to create promotions

#### • Sponsor Report

• Track your Buy X Get Y Reports

# **Promotion Assets**

- Drag and Drop a single or multiple asset files at once
- You can also click the "Add From Computer" button to add file images from your computer



# Resizing Assets

- Files sized correctly prior to uploading into AMS will have a checkmark if the are supported
- If the warning triangle is visible in the supported field, please click the "Resize" button
- Images over 5mb will need to be resized

Files					ADD SUPPORTED ASSET
Thumbnail File Name 🛧	Resolutio	File Size	File Typ	e Supported	Resize
aWallpaper.jpg	1024 x 7	8 1.1 MB	png	$\checkmark$	
			Page: 1 🔻	Rows per page: 10	▼ 1-1of1 <b>〈</b>
			_		
oose Assets to Upload			_		
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oose Assets to Upload Files					NDD SUPPORTED ASSET
oose Assets to Upload Files	Resolution	File Size	File Type	A Supported	ADD SUPPORTED ASSET Resize
oose Assets to Upload Files Thumbnail File Name ↑	Resolution	File Size	File Type	A Supported	ADD SUPPORTED ASSET Resize





# Resizing Assets Continued

- After the "Resize" button is clicked you will be presented with the resized image
- In most instances you will want to save the image in its entirely.
- If you have an image you want to crop drag the corners of the image to shrink or enlarge prior to clicking save

### Removing Commercial Assets

- Select the Assets tab
- Select All or individual Assets
- Select Remove button to permanently remove assets from your organization
- Click the "Hide Global" option to suppress the Avanti Global slides

••••		**************************************	4 <sub>0</sub>				
	Assets	🗌 Hide Global	REMOVE	ADD ASSET	ADD TO PLAYLIST	O Search	×
٦	Thumbnail	Asset Name 个	File Type	Created Date	Size	Global	
	<b>.</b>	8oz Coffee.jpg	.jpg	11/6/2020	298720	false	~
	1.	animation	.gif	6/10/2019	830714	false	



# Any Questions?

## Creating Commercial Playlists

#### Now in Your Market



#### We will show you the following

- How to create a playlist
- Add assets to your playlist
- Extend your playlists to locations
- Manage your playlists



Campaigns   Promo Engine Promotion Engine 1 PLAYLISTS ASSETS LOCATIONS PROMOTION	IS SPONSOR REPORT	<b>EXAMPLE</b>
Edit/Create Playlist		6
Playlist Name: Name must be unique 0 / 255	Playlist Type: Commercial	VIEW PLAYLISTS SAVE PLAYLIST
	Billboard	
Asset Defaults <b>4</b>	Promotion 5	5
Default Duration: 5 UPDATE ALL Default Star	rt Date: Enter Date UPDATE ALL	Default End Date: Enter Date UPDATE ALL

#### Creating a Commercial Playlist

- 1. Click the Playlist option
- 2. Enter playlist name. This cannot be changed once saved
- 3. Select Playlist Type from the dropdown
- 4. Setup slide duration time. (Default is 5 seconds)
- 5. Enter playlist Start and end date
- 6. Click "Save Playlist"

									******
Playlist Name:	Q4 Sponsor 2020			Playlist Type:	Billboard	Ŧ	VIEW PLAYLISTS	SAVE PLAYLIST	•••••
	Name must be unique		15 / 255						Drag & Drop Your Files Here*
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Asset Defau	ults								
									ADD FROM COMPUTER
Default Duration	n: 5	UPDATE ALL	Default Start Date	: 🛱 11/1	0/2020 UPDATE ALL	Default End Date:	<b>12/31/2020</b>	UPDATE ALL	
		_							
									ADD FROM ASSET LIBRARY
Playlist As	ssets			_ Show Exp	ADD ASSET	-(S)			
i numbhail A	Asset Name Date	e Added Start	Date End Date	Duration (s)	Biliboard Location	Reorde			

# Adding Assets to a Playlist

- Once the playlist information has been completed click on the "Add Assets" button
- You can now drag & drop, or add assets from you PC directly into your playlist

# Managing Assets

- Once you have added your assets you can change the order of the of the assets by clicking the reorder up and down arrows
- If you click on a single asset within the playlist you can edit the slides individually. This includes the start & end date and duration time

Playlist Assets		Show Expired ADD ASSET(S)				
Thumbnail Asset Name	Date Added Start Date	End Date Duration (s)	Reorder			
Blue	8/27/2020	5	<b>^</b>			
Green png	8/27/2020	5	^ ~			
2 2 3 5 2 3 5 3 3 5 3 3 5 3 5 5	Page:1 🔻 F	Rows per page:10 🔻 1 - :	2 of 2 🔨			



#### Managing Assets Continued

- After selecting a commercial asset within a playlist you will be presented with either the billboard or commercial edit view
- You can edit the start & end date and duration time
- Click the update button to save your changes
- Please note that billboard playlists have a top and bottom position. You will need to determine which position you want setup for each billboard slide
- You can also remove slides from playlists by selecting the "Remove" button



### **Extending Playlists to Market Locations**

l Playlist To Location(s)	)				×
Account Type 💌	Route		Q	Search	×
Integration Type					
Location Name	Integration Type 个	Account Type		Route	
0011 ATI Millersburg	Dishout	Blue Collar		75 Brian Herman	
Test Location for AMNW Portland	Dishout	Blue Collar		Test Route for AMNW Portland	
0011 ATI Millersburg Reception	University	Blue Collar		75 Brian Herman	
0011 Bruce Pac Cook Silverton	University	Blue Collar		75 Brian Herman	
AMNW Portland Warehouse	University	Blue Collar		Test Route for AMNW Portland	
0011 Bruce Pac Meat Silverton		Blue Collar		75 Brian Herman	
0011 Bruce Pac Meat Woodburn		Blue Collar		75 Brian Herman	
				CANCEL	ADD TO LOCATION

• Click the "Add To Location" Button to display all market locations within your organization

TS.

- You can extend playlists to all locations or use the filters to display the market locations you want to extend the playlist
- Notice the 3<sup>rd</sup> party locations have the orange pill identifier next to them
- Use the search field to locate individual market locations
- Select individual or ALL market locations
- Click the "Add To Location" to extend the playlist

#### **Extending Playlists** • Here is a close look at the different filters that you can use to extend your playlists to specific markets to Market • Please note the "No Integration" option will filter Avanti Locations Market locations Continued Account Type Integration Route All All All Test Route for AMNW Portland Blue Collar No Integration 32 Dean Moore White Collar USC 37 Ed Bilquez Call Center Sodexo 43 Steve Parrish Education Opticard

### Removing Playlists From a Location

- Use the search field to select a single or multiple locations you want removed and click the "Remove From Location" button
- Select the top checkbox to highlight all market locations and click the "Remove From Location" button
- Another option is to edit the end date from the playlist and click on the "Save Playlist button



### Playlist Override

- Override allows a playlist to be edited for a specific market location playlist
- The following edits can be made using the override option
  - Asset Start Date
  - Asset End Date
  - Change the duration time
  - Remove commercial from playlist

Updated On         Overridden           09/30/2020         Yes         OVERRIDE           Page:1         Rows per page:20         •										
09/30/2020     Yes     OVERRIDE       Page:1     Rows per page:20     •		Updated On		Ove	erridden					
Page:1       Rows per page:20         ride Location's Assets         Paylist Assets       Date Added       Start Date       End Date       Duration       Reverier         minimation       11/12/2020       11/11/2020       03/03/2022       7       1         minimation       11/12/2020       11/11/2020       03/03/2022       7       1         minimation       11/12/2020       11/11/2020       03/03/2022       5       1         Page:       1 × Rows per page:       10 × 1-2 of 2        ×       File Name         Start Date:       11/11/2020       03/03/2022       5       1         Page:       1 × Rows per page:       10 × 1-2 of 2        ×       File Name         start Date:       11/11/2020       11/11/2020       10 × 1-2 of 2        ×       Y		09/30/2020		Yes	S			OVER	RRIDE	
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ride Location's Assets          Iaylist Assets       ADD ASSET(s)         numbnail       Asset Name       Date Added       Start Date       End Date       Duration       Reorder         animation       11/12/2020       11/11/2020       03/03/2022       7           Burgers       11/12/2020       11/11/2020       03/03/2022       5           Page:       1 * Rows per page:       10 * 1 · 2 of 2 < >       >       File Name         Start Date:       11/11/2020 *       11/11/2020 *       10 * 1 · 2 of 2 < >       >										
ADD ASSET(s)         Jumbnail       Asset Name       Date Added       Start Date       End Date       Duration       Reorder         Image:       11/12/2020       11/11/2020       03/03/2022       7       Image:       1       Page:       1       Rows per page:       10 + 1 - 2 of 2       Image:										
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animation       11/12/2020       11/11/2020       03/03/2022       7       ~         Burgers       11/12/2020       11/11/2020       03/03/2022       5       ~         Page:       1 ×       Rows per page:       10 ×       1-2 of 2          Image:       1 ×       Rows per page:       10 ×       1-2 of 2          Image:       1 ×       Rows per page:       10 ×       1-2 of 2          Image:       1 ×       Rows per page:       10 ×       1-2 of 2          Image:       1 ×       Rows per page:       10 ×       1-2 of 2          Image:       1 ×       Rows per page:       10 ×       1-2 of 2          Image:       1 ×       Rows per page:       10 ×       1-2 of 2          Image:       1 ×       Rows per page:       10 ×       1-2 of 2          Image:       1 ×       Rows per page:       10 ×       1-2 of 2           Image:       1 ×       Rows per page:       10 ×       1-2 of 2           Image:       1 ×       1 ×       Rows per page:       10 ×           Image:	rride Location Playlist Asset	n's Assets ts				A	DD ASSET(S)			
▶ Burgers       11/12/2020       11/11/2020       03/03/2022       5       ↓         Page:       1 ▼       Rows per page:       10 ▼       1-2 of 2       ↓         File Name       star.png       start Date:       Image:       11/11/2020       ▼         Image:       1 ▼       Rows per page:       10 ▼       1-2 of 2       ↓       ↓         Image:       1 ▼       Rows per page:       10 ▼       1-2 of 2       ↓       ↓         Image:       1 ▼       Rows per page:       10 ▼       1-2 of 2       ↓       ↓	rride Location Playlist Asset	n' <b>S AssetS</b> IS Asset Name	Date Added	Start Date	End Date	A Duration	DD ASSET(S) Reorder			
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End Date: 3/3/2022 ▼	rride Location Playlist Asset Thumbnail	n's Assets IS Asset Name animation Burgers	Date Added 11/12/2020 11/12/2020	Start Date 11/11/2020 11/11/2020	End Date 03/03/2022 03/03/2022	A Duration 7 5	DD ASSET(S) Reorder • • •	File Name		

# Any Questions?



### **Promotion Playlist Option**

Edit/Create Pla	aylist											
Playlist Name:	Name must be	unique		0 / 255	Playlist Typ	e: Promotic	n		•	VIEW PLAY	LISTS	SAVE PLAYLIST
Asset Defa	ults											
Default Duration	n:	5 L	JPDATE ALL	Default Start Date		Enter Date	UPDATE ALL	Defau	It End Date:	En En	ter Date	UPDATE ALL
Playlist As	ssets			[	Show I	Expired	ADD ASSET(	S)				
COMMERCIAL	L ASSETS	BILLBOARI	D ASSETS									
Thumbnail	Asset Name	Date	e Added	Start Date	End Date	Duration	(s) Reo	rder				
Promotio	ns							EMOVE	CREATE PR	ROMOTIONS	ADD	PROMOTION
Promotion Name	e		Source		Туре	S	art Date		End Date	e		

- The promotion Playlist is a hybrid of Commercial and Billboard Playlist by having two tabs in the asset table for both Commercial and Billboard Assets
- This option provides the ability to create a promotion and add assets to either the kiosk or billboard media
- If you already have a promotion that has already been created select the "Add Promotion" button to add the promotion to your commercial playlist

Playlist As	ssets			🗌 Show Ex	pired A	DD ASSET(S)		
COMMERCIAL	ASSETS	BILLBOARD ASSETS						
Thumbnail	Asset Name	Date Added	Start Date	End Date	Duration (s)	Reorder		
Promotior	ns						CREATE PROMOTIONS	ADD PROMOTION
Promotion Name	e	Source		Туре	Start Date	e	End Date	

# Promotion Playlist Option

- The Promotion Playlist option is ideal for creating targeted promotions such as "Fresh Food Friday's
- This option allows you to create and pair a commercial asset with a promotion

PLAYLISTS ASSETS	LOCATIONS PROMOTIONS	SPONSOR REPORT			
Locations	Playlist T	ype: Playlist Type 🝷 Playlist Name:	Playlist Name 🔻	O Search	×
Location Name	Playlist Type	Playlist Name	Updated On	Overridden	
0011 Assurant Solutions	Billboard	Coke	11/06/2020	No	OVERRIDE
0011 Assurant Solutions	Billboard	Scott Test	11/12/2020	Yes	OVERRIDE

# **Locations Tab**

**Promotion Engine** 

- View specific location's playlists
- Make overrides
- View multiple playlists per location

### Undo Override

- You can identify locations that have been overridden by the Yes or No indicator
- Select any location that you want to change back to the default playlist settings
- Click the "Undo Override"
   button

Playlist Extended to Locations	REMOVE FROM LOCA	TION UNDO OVERRID	ADD TO LOCATION O Search	X
Location Name	Updated On	Overridden 🥎		
0011 Assurant Solutions	11/12/2020	Yes	OVERRIDE	<ul> <li>Image: A set of the set of the</li></ul>
0011 Bruce Pac Cook Woodburn	11/06/2020	No	OVERRIDE	

# Promotion and Sponsor Tabs

- Promotion Tab Shortcut to create promotions within the same campaign management dropdown option
- Sponsor Report Shortcut to view Buy X Get Y promotions

Promotion Engine					
PLAYLISTS ASSETS	LOCATIONS	PROMOTIONS	SPONSOR REPORT		
Locations		Playlist Ty	vpe: Playlist Type 🔹 Playlist Name:	Playlist Name 🔻	O Sei
Location Name	Playlist	Туре	Playlist Name	Updated On	Overridden
0011 Assurant Solutions	Billboard		Coke	11/06/2020	No
0011 Assurant Solutions	Billboard		Scott Test	11/12/2020	Yes



### Summary



- If you are not using billboards today, please consider the benefits of the advertisement space in addition to the theft deterrent feature
- Kiosk and billboard playlist enhancements will help drive sales in your markets and will take a fraction of the time to create sales campaigns

#### **New Features**

- Upload multiple assets at once
- Asset auto resizing & crop
- Manage both billboards and commercials
- Hybrid Promotion Feature
- Extend playlists to targeted nonintegrated, 3<sup>rd</sup> party integrations, by route, by account type, or ALL markets at once
- Ability to delete assets
- Playlist Start & End Date
- Duration time for all playlist
- Override playlist for targeted locations
- Self-Service Billboard & Commercials

# What's Next?

- Familiarize yourself with the playlist feature
- Test this feature in your office or nearby market locations
- Go to the Help Center for detailed, step by step instructions
- Reach out to your account manager with assistance if needed
- We will post a message in AMS once the new commercial management feature has been released to production





# Any Questions?

### Avanti Markets Help Center



- Are Your Team Members Registered?
- Contact support for assistance getting access to the HELP CENTER
- Create, track, update your support ticket status activity
- Help Center Materials
  - How to training materials
  - Security and network requirements
  - Sales and Marketing
  - Avanti Features
  - Industry News
  - Covid 19 resources